

# PJSC "PhosAgro"

Consolidated Interim Condensed Financial Statements for the six months ended 30 June 2017 (unaudited)

# Contents

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# Independent Auditors' Report on Review of Consolidated Interim Condensed Financial Information

To the Shareholders and Board of Directors

PJSC "PhosAgro"

#### Introduction

We have reviewed the accompanying consolidated interim condensed statement of financial position of PJSC "PhosAgro" (the "Company") and its subsidiaries (the "Group") as at 30 June 2017, and the related consolidated interim condensed statements of profit or loss and other comprehensive income for the three- and six-month periods then ended, and the related consolidated interim condensed statements of changes in equity and cash flows for the six-month period then ended, and notes to the consolidated interim condensed financial information (the "consolidated interim condensed financial information"). Management is responsible for the preparation and presentation of this consolidated interim condensed financial information in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting. Our responsibility is to express a conclusion on this consolidated interim condensed financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of consolidated interim condensed financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Audited entity: PJSC "PhosAgro"

Registration No in the Unified State Register of Legal Entities 1027700190572

Moscow, Russia

Independent auditor JSC 'KPMG', a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registered No. in the Unified State Register of Legal Entities 1027700125628

Member of the Self-regulated organization of auditors "Russian Union of auditors" (Association). The Principal Registration Number of the Entry in the Register of Auditors and Audit Organisations: No.11603053203



PJSC "PhosAgro"

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#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the consolidated interim condensed financial information as at 30 June 2017, and for the three- and six-month periods then ended is not prepared, in all material respects, in accordance with international Financial Reporting Standard IAS 34 Interim Financial Reporting.

I.A. Yagno

Director

JSC "KPMG"

MOCKB

Moscow, Russia

23 August 2017

	Six months ended 30 June		Three months ended 30 June		
		2017	2016	2017	2016
	Note	RUB million	RUB million	RUB million	RUB million
Revenues	4	89,121	102,049	44,723	45,976
Cost of sales	5	(49,585)	(46,326)	(25,168)	(22,335)
Gross profit		39,536	55,723	19,555	23,641
Administrative expenses	6	(7,211)	(6,600)	(3,416)	(3,697)
Selling expenses	7	(11,542)	(10,189)	(6,045)	(4,688)
Taxes, other than income tax		(1,230)	(1,072)	(603)	(555)
Other expenses, net	8	(1,237)	(1,354)	(733)	(882)
Operating profit		18,316	36,508	8,758	13,819
Finance income	9	261	472	112	308
Finance costs	9	(2,224)	(2,556)	(1,206)	(1,199)
Foreign exchange gain/(loss)		2,013	11,279	(4,612)	4,412
Share of profit of associates	12	151	65	26	38
Profit before tax		18,517	45,768	3,078	17,378
Income tax expense	10	(4,785)	(9,654)	(1,609)	(3,895)
Profit for the period		13,732	36,114	1,469	13,483
Attributable to:					
Non-controlling interests ^		(2)	5	(5)	(2)
Shareholders of the Parent		13,734	36,109	1,474	13,485
Other comprehensive income					
Items that will never be reclassified to profit or loss					
Actuarial gains and losses, net of tax		-	(18)	78	(8)
Items that will may be reclassified subsequently to profit or loss					
Foreign currency translation difference		(429)	(1,760)	435	(665)
Other comprehensive (loss)/income for the period		(429)	(1,778)	435	(673)
Total comprehensive income for the period		13,303	34,336	1,904	12,810
Attributable to:					
Non-controlling interests ^		(2)	5	(5)	(2)
Shareholders of the Parent		13,305	34,331	1,909	12,812
Basic and diluted earnings per share (in RUB)	18	106	279	11	104
= === and diluted earnings per shale (iii NOD)	10	100	219	11	104

<sup>^</sup> non-controlling interests are the minority shareholders of the subsidiaries of PJSC "PhosAgro"

The consolidated interim condensed financial statements were approved on 23 August 2017:

Chief executive officer A.A. Guryev

Α.

Chief financial officer A.F. Sharabaiko

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Assets         Property, plant and equipment         11         160,834         154,713           Advances issued for property, plant and equipment Inangible assets         1,657         1,165           Investments in associates         12         775         816           Deferred tax assets         5,440         5,110           Other non-current assets         13         2,202         2,226           Non-current assets         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         16         28,895         30,013           Carrent assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         7,494         7,494           Share capital         372         372         372           Share premium         7,494         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         9,2653         88,284		Note	30 June 2017 RUB million	31 December 2016 RUB million
Advances issued for property, plant and equipment Intensible assets         4,821         4,684           Intragible assets         1,657         1,165           Investments in associates         12         775         816           Deferred tax assets         5,440         5,110           Other non-current assets         13         2,202         2,226           Non-current assets         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         64,076         60,490           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         7           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to shareholders         130         137           Total equity	Assets			
Intangible assets         1,657         1,165           Investments in associates         12         775         816           Deferred tax assets         5,440         5,110           Other non-current assets         13         2,202         2,226           Non-current assets         175,729         168,714           Other current investments         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         7           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,653 <td< td=""><td>Property, plant and equipment</td><td>11</td><td>160,834</td><td>154,713</td></td<>	Property, plant and equipment	11	160,834	154,713
Investments in associates	Advances issued for property, plant and equipment		4,821	4,684
Deferred tax assets         5,440         5,110           Other non-current assets         13         2,202         2,228           Non-current assets         175,729         168,714           Other current investments         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         372         372           Share premium         7,494         7,494         7,494           Retained earnings         79,730         74,932         374,932           Other reserves         5,057         5,486         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         1,375         1,830           Defined benefit obligations         94	Intangible assets		1,657	1,165
Other non-current assets         13         2,202         2,226           Non-current assets         175,729         168,714           Other current investments         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         339,805         229,204           Equity         17         372         372           Share capital         372 <td>Investments in associates</td> <td>12</td> <td>775</td> <td>816</td>	Investments in associates	12	775	816
Non-current assets         175,729         168,714           Other current investments         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         372         372           Share capital         372         372         372           Share premium         7,494         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         130         137           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         6,021         4,600           Non-current liabili	Deferred tax assets		5,440	5,110
Other current investments         14         2,859         3,282           Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         372         372           Share capital         372         372         372         372         372         Share premium         7,494         7,494         7,493         74,932         Other reserves         5,057         5,486         Equity attributable to shareholders of the Parent         92,653         88,284         Equity attributable to non-controlling interests         130         137         130         137         130         137         130         137         150         14         1,375         1,830         1,375         1,830         1,375         1,830         1,375         1,830         1,375         1,830         1,375         1,830         1,360         1,4600         1,4600         1,4600         1,4600         1,4600         1,4600         1,4600         1,4600         1,242	Other non-current assets	13	2,202	2,226
Inventories         15         22,871         19,934           Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         2           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,45	Non-current assets		175,729	168,714
Trade and other receivables         16         28,895         30,013           Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         Share capital         372         372           Share premium         7,494         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680 <t< td=""><td>Other current investments</td><td>14</td><td>2,859</td><td>3,282</td></t<>	Other current investments	14	2,859	3,282
Cash and cash equivalents         9,451         7,261           Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17            Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         1,375         1,830           Equity attributable to non-controlling interests         1,375         1,830           Total equity         19         77,386         96,409           Finance lease liabilities         846         767           Defined benefit obligations         846         767           Deferred tax liabilities         8,5628         103,606           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457	Inventories	15	22,871	19,934
Current assets         64,076         60,490           Total assets         239,805         229,204           Equity         17         17           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         1,375         1,830           Equity attributable to non-controlling interests         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         85,628         103,606           Loans and borrowings         19         39,412         12	Trade and other receivables	16	28,895	30,013
Equity         17           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         1,375         1,830           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Cash and cash equivalents		9,451	7,261
Equity         17           Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         1         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         19         39,412         12,457           Finance lease liabilities         20         20,740         23,040           Current liabilities         61,394         37,177	Current assets		64,076	60,490
Share capital         372         372           Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Total assets		239,805	229,204
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Share premium         7,494         7,494           Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177			372	372
Retained earnings         79,730         74,932           Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         VARIANCE         VARIANCE           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	•		7,494	7,494
Other reserves         5,057         5,486           Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         V         V           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Retained earnings		79,730	74,932
Equity attributable to shareholders of the Parent         92,653         88,284           Equity attributable to non-controlling interests         130         137           Total equity         92,783         88,421           Liabilities         92,783         88,421           Loans and borrowings         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Other reserves			
Liabilities         19         77,386         96,409           Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Equity attributable to shareholders of the Parent		92,653	
Liabilities       19       77,386       96,409         Finance lease liabilities       1,375       1,830         Defined benefit obligations       846       767         Deferred tax liabilities       6,021       4,600         Non-current liabilities       85,628       103,606         Loans and borrowings       19       39,412       12,457         Finance lease liabilities       1,242       1,680         Trade and other payables       20       20,740       23,040         Current liabilities       61,394       37,177	Equity attributable to non-controlling interests		130	137
Loans and borrowings       19       77,386       96,409         Finance lease liabilities       1,375       1,830         Defined benefit obligations       846       767         Deferred tax liabilities       6,021       4,600         Non-current liabilities       85,628       103,606         Loans and borrowings       19       39,412       12,457         Finance lease liabilities       1,242       1,680         Trade and other payables       20       20,740       23,040         Current liabilities       61,394       37,177	Total equity		92,783	88,421
Finance lease liabilities         1,375         1,830           Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Liabilities			
Defined benefit obligations         846         767           Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Loans and borrowings	19	77,386	96,409
Deferred tax liabilities         6,021         4,600           Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Finance lease liabilities		1,375	1,830
Non-current liabilities         85,628         103,606           Loans and borrowings         19         39,412         12,457           Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Defined benefit obligations		846	767
Loans and borrowings       19       39,412       12,457         Finance lease liabilities       1,242       1,680         Trade and other payables       20       20,740       23,040         Current liabilities       61,394       37,177	Deferred tax liabilities		6,021	4,600
Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Non-current liabilities		85,628	103,606
Finance lease liabilities         1,242         1,680           Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	Loans and borrowings	19	39,412	12,457
Trade and other payables         20         20,740         23,040           Current liabilities         61,394         37,177	-		1,242	1,680
Current liabilities         61,394         37,177	Trade and other payables	20	·	•
	. ,		<del></del> -	
	Total equity and liabilities		239,805	229,204

		Six months er	nded 30 June
		2017	2016
	Note	RUB million	RUB million
Cash flows from operating activities			
Profit before tax		18,517	45,768
Adjustments for:			
Depreciation and amortisation	5, 6, 7	6,571	5,047
Loss on disposal of property, plant and equipment and intangible assets	8	754	285
Finance income	9	(261)	(472)
Finance costs	9	2,224	2,556
Share of profit of associates	12	(151)	(65)
Foreign exchange gain		(1,784)	(12,607)
Operating profit before changes in working capital and provisions		25,870	40,512
Increase in inventories		(2,937)	(450)
Decrease in trade and other receivables		1,891	1,835
Decrease in trade and other payables		(1,415)	(470)
Cash flows from operations before income taxes and interest paid		23,409	41,427
Income tax paid		(5,061)	(9,088)
Finance costs paid		(2,085)	(2,801)
Cash flows from operating activities		16,263	29,538
Cash flows from investing activities			
Acquisition of property, plant and equipment and intangible assets		(14,889)	(18,302)
Repayment of loans issued, net		107	270
Proceeds from disposal of property, plant and equipment		77	210
Finance income received		120	222
Disposal of investments, net		422	202
Cash flows used in investing activities		(14,163)	(17,398)
Cash flows from financing activities			
Proceeds from borrowings		51,546	14,505
Repayment of borrowings		(42,017)	(10,248)
Dividends paid to shareholders of the Parent	17	(8,936)	(15,540)
Dividends paid to non-controlling interests		(5)	· -
Finance leases paid		(730)	(1,078)
Proceeds from settlement of derivatives		-	26
Other payments		-	(152)
Cash flows used in financing activities		(142)	(12,487)
Net increase/(decrease) in cash and cash equivalents		1,958	(347)
Cash and cash equivalents at 1 January		7,261	29,347

Effect of exchange rates fluctuations

Cash and cash equivalents at 30 June

(2,776)

26,224

232

9,451

#### Attributable to shareholders of the Parent RUB million Actuarial gains and Attributable to Share Share Retained losses recognised Foreign currency non-controlling translation reserve Total capital premium earnings in equity interests Balance at 1 January 2016 372 7,494 43,460 (316) 8,975 213 60.198 Total comprehensive income for the period Profit for the period 36,109 5 36,114 Actuarial gains and losses, net of tax (18)(18)Foreign currency translation difference (1,760)(1,760)36.109 (18) (1.760)34,336 Transactions with owners recognised directly in equity Dividends accrued (15,540)(15,540)(152) Other (152)(15,692)(15,692)Balance at 30 June 2016 372 7,494 63,877 (334)7,215 218 78,842 Balance at 1 January 2017 372 7,494 74,932 (384)5,870 137 88,421 Total comprehensive income for the period (2) Profit/(loss) for the period 13,734 13,732 Foreign currency translation difference (429)(429)13,734 (2) 13,303 (429)Transactions with owners recognised directly in equity Dividends accrued (8,936)(8,941)(5)(8,941)(8.936)(5) 372 (384) Balance at 30 June 2017 7,494 5,441 130 92,783 79,730

#### 1 BACKGROUND

#### (a) Organisation and operations

PJSC "PhosAgro" (the "Company" or the "Parent") and its subsidiaries (together referred to as the "Group") comprise Russian legal entities and foreign trading subsidiaries. The Company was registered in October 2001. The Company's location is Leninsky prospekt 55/1 building 1, Moscow, Russian Federation, 119333.

The Group's principal activity is production of apatite concentrate and mineral fertilisers at plants located in the cities of Kirovsk (Murmansk region), Cherepovets (Vologda region), Balakovo (Saratov region) and Volkhov (Leningrad region), and their distribution across the Russian Federation and abroad.

#### (b) Russian business environment

The Group's operations are primarily located in the Russian Federation. Consequently, the Group is exposed to the economic and financial conditions of the Russian Federation which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in the Russian Federation. The consolidated interim condensed financial statements reflect management's assessment of the impact of the Russian business environment on the operations and the financial position of the Group. The future business environment may differ from management's assessment.

#### 2 BASIS OF PREPARATION

#### (a) Statement of compliance

The International Financial Reporting Standards ("IFRS") consolidated interim condensed financial statements ("consolidated interim condensed financial statements") of the Group have been prepared in accordance with IAS 34 *Interim Financial Reporting*.

The Group additionally prepared IFRS consolidated interim condensed financial statements in the Russian language in accordance with the Federal Law No. 208-FZ *On consolidated financial reporting* dated 27 July 2010.

These consolidated interim condensed financial statements do not contain all the information required for presentation in a complete set of IFRS financial statements and therefore should be read in conjunction with PhosAgro's consolidated annual financial statements for the year ended 31 December 2016.

Except as disclosed in note 2(d), the accounting policies and judgements applied by the Group are consistent with those disclosed in the audited consolidated financial statements for the year ended 31 December 2016.

## (b) Functional currency

The national currency of the Russian Federation is the Russian Rouble ("RUB"), which is the functional currency of the Parent and its subsidiaries, except for foreign trading subsidiaries, where the functional currency is USD.

#### (c) Presentation currency

These consolidated interim condensed financial statements are presented in RUB. All financial information presented in RUB has been rounded to the nearest million, except per share amounts.

The translation from USD into RUB, where applicable, was performed as follows:

- Assets and liabilities as at 30 June 2017 were translated at the closing exchange rate of RUB 59.0855 for USD 1 (31 December 2016: RUB 60.6569 for USD 1);
- Profit and loss items were translated at the average exchange rate for the six months ended 30 June 2017 of RUB 57.9862 for USD 1 (six months ended 30 June 2016: RUB 70.2583 for USD 1);
- Equity items arising during the year are recognised at the exchange rate ruling at the date of transaction;
- The resulting foreign exchange difference is recognised in other comprehensive income.

The translation from EUR into RUB, where applicable, was performed as follows:

- Assets and liabilities as at 30 June 2017 were translated at the closing exchange rate of RUB 67.4993 for EUR 1 (31 December 2016: RUB 63.8111 for EUR 1);
- Profit and loss items were translated at the average exchange rate for the six months ended 30 June 2017 of RUB 62.7187 for EUR 1 (six months ended 30 June 2016: RUB 78.3415 for EUR 1);
- Equity items arising during the year are recognised at the exchange rate ruling at the date of transaction;
- The resulting foreign exchange difference is recognised in other comprehensive income.

#### (d) Adoption of new and revised standards and interpretations

A number of amendments to standards became effective for the Group from 1 January 2017. The adoption of the amendments did not have a significant effect on these consolidated interim condensed financial statements. In accordance with the amendments to IAS 7 *Statement of Cash Flows*, changes in liabilities arising from financing activities for the reporting period were disclosed in note 19.

A number of new standards, amendments to standards and interpretations are not yet effective at 30 June 2017, and have not been early adopted. The Group does not expect the amendments to have a significant impact on the consolidated financial statements in future periods.

#### 3 SEGMENT INFORMATION

The Group has two reportable segments, as described below, which are the Group's strategic business units. The strategic business units offer different products, and are managed separately because they require different technology and marketing strategies. The following summary describes the operations in each of the Group's reportable segments:

- Phosphate-based products segment includes mainly production and distribution of ammophos, diammoniumphosphate, sodium tripolyphosphate and other phosphate based and complex (NPK) fertilisers on the factories located in Cherepovets, Balakovo and Volkhov, and production and distribution of apatite concentrate extracted from the apatite-nepheline ore, which is mined and processed in Kirovsk;
- Nitrogen-based products segment includes mainly production and distribution of ammonia, ammonium nitrate and urea on the factory located in Cherepovets.

Certain assets, revenue and expenses are not allocated to any particular segment and are, therefore, included in the "other operations" column. None of these operations meet any of the quantitative thresholds for determining reportable segments.

Information regarding the results of each reportable segment is included below. Performance is measured based on gross profit, as included in internal management reports that are reviewed by the Group's CEO.

Business segment information as at 30 June 2017 and for the six months then ended is as follows:

#### RUB million

	Phosphate- based products	Nitrogen-based products	Other operations	Total
Segment revenue and profitability	<u> </u>		<del></del>	
Segment external revenues, thereof:	77,395	11,476	250	89,121
Export	51,391	7,132	-	58,523
Domestic	26,004	4,344	250	30,598
Cost of goods sold	(42,349)	(7,010)	(226)	(49,585)
Gross segment profit	35,046	4,466	24	39,536
Certain items of profit and loss				
Amortisation and depreciation	(5,107)	(1,271)	(193)	(6,571)
Total non-current segment assets	95,178	63,534	3,779	162,491
Additions to non-current assets	9,580	3,588	299	13,467

Business segment information of the Group as at 31 December 2016 and for the six months ended 30 June 2016 is as follows:

RUB million	Phosphate- based products	Nitrogen-based products	Other operations	Total
Segment revenue and profitability				
Segment external revenues, thereof:	90,529	11,207	313	102,049
Export	61,852	8,010	-	69,862
Domestic	28,677	3,197	313	32,187
Cost of goods sold	(40,414)	(5,631)	(281)	(46,326)
Gross segment profit	50,115	5,576	32	55,723
Certain items of profit and loss				
Amortisation and depreciation	(3,833)	(1,040)	(174)	(5,047)
Total non-current segment assets	91,880	60,240	3,758	155,878
Additions to non-current assets	10,427	9,164	133	19,724

The analysis of export revenue by regions is as follows:

## Six months ended 30 June

	2017	
	RUB million	RUB million
North and South America	21,119	18,705
Europe	18,750	26,215
CIS	8,240	6,518
Asia	6,730	7,475
Africa	2,528	4,249
India	1,153	6,700
Australia	3	-
	58,523	69,862

# 4 REVENUES

	Six months ended 30 June		Three months of	s ended 30 June	
	2017	2016	2017	2016	
	RUB million	RUB million	RUB million	RUB million	
Sales of chemical fertilisers	71,088	78,941	36,307	35,568	
Sales of apatite concentrate	10,795	14,146	5,045	6,288	
Sales of sodium tripolyphosphate	1,408	3,046	805	1,507	
Sales of nepheline concentrate	362	414	198	228	
Sales of ammonium	56	40	42	19	
Other sales	5,412	5,462	2,326	2,366	
	89,121	102,049	44,723	45,976	

#### **5** COST OF SALES

	Six months ended 30 June		Three months	ended 30 June
	2017	2016	2017	2016
_	RUB million	RUB million	RUB million	RUB million
Materials and services	(14,771)	(12,614)	(7,970)	(6,552)
Depreciation	(5,873)	(4,434)	(3,072)	(2,169)
Salaries and social contributions	(5,458)	(5,764)	(2,715)	(3,082)
Ammonia	(4,419)	(3,456)	(2,157)	(1,415)
Natural gas	(4,083)	(4,104)	(1,993)	(1,996)
Potash	(3,928)	(3,664)	(2,360)	(1,848)
Sulphur and sulphuric acid	(2,808)	(3,847)	(1,577)	(1,457)
Chemical fertilisers and other products for resale	(2,679)	(2,800)	(996)	(1,201)
Electricity	(2,659)	(2,159)	(1,332)	(1,057)
Fuel	(1,541)	(1,134)	(746)	(508)
Ammonium sulphate	(1,075)	(1,329)	(275)	(515)
Heating energy	(405)	(386)	(160)	(121)
Other items	(2)	(9)	(1)	(7)
Change in work-in-progress and finished goods	116	(626)	186	(407)
	(49,585)	(46,326)	(25,168)	(22,335)

# 6 ADMINISTRATIVE EXPENSES

	Six months ended 30 June		Six months ended 30 June Three months		Three months	ended 30 June
	2017	2016	2017	2016		
	RUB million	RUB million	RUB million	RUB million		
Salaries and social contributions	(4,445)	(4,041)	(1,964)	(2,376)		
Professional services	(811)	(717)	(399)	(371)		
Depreciation and amortisation	(387)	(351)	(201)	(188)		
Other	(1,568)	(1,491)	(852)	(762)		
	(7,211)	(6,600)	(3,416)	(3,697)		

# **7 SELLING EXPENSES**

	Six months ended 30 June		Three months of	ended 30 June	
	2017	2016	2017	2016	
	RUB million	<b>RUB</b> million	<b>RUB</b> million	<b>RUB</b> million	
Freight, port and stevedoring expenses	(5,318)	(4,994)	(2,822)	(2,250)	
Russian Railways infrastructure tariff and operators' fees	(4,818)	(3,949)	(2,438)	(1,856)	
Materials and services	(890)	(835)	(485)	(393)	
Depreciation	(311)	(262)	(181)	(130)	
Salaries and social contributions	(205)	(149)	(119)	(59)	
	(11,542)	(10,189)	(6,045)	(4,688)	

# 8 OTHER EXPENSES, NET

	Six months ended 30 June		Three months of	ended 30 June
	2017	2016	2017	2016
	RUB million	RUB million	RUB million	RUB million
Social expenditures Loss on disposal of property, plant and	(1,018)	(946)	(560)	(611)
equipment and intangible assets	(754)	(285)	(179)	(176)
Increase in provision for bad debt Decrease/(increase) in provision for inventory	(50)	(65)	(7)	(26)
obsolescence	32	(107)	(8)	(122)
Other income, net	553	49	21	53
	(1,237)	(1,354)	(733)	(882)

# 9 FINANCE INCOME AND FINANCE COSTS

	Six months ended 30 June		Three months	ended 30 June
	2017	2016	2017	2016
	<b>RUB</b> million	RUB million	<b>RUB</b> million	RUB million
Interest income	126	231	62	109
Gain from operations with derivative financial instruments	-	111	-	68
Unwind of discount of financial assets	51	51	13	23
Other finance income	84	79	37	108
Finance income	261	472	112	308
Interest expense	(2,058)	(2,425)	(1,095)	(1,128)
Bank fees	(105)	(131)	(58)	(71)
Discount of financial assets	(53)	-	(53)	=
Other finance costs	(8)			
Finance costs	(2,224)	(2,556)	(1,206)	(1,199)
Net finance costs	(1,963)	(2,084)	(1,094)	(891)

# 10 INCOME TAX EXPENSE

The Company's applicable corporate income tax rate is 20% (six months ended 30 June 2016: 20%).

	Six months ended 30 June		Three months e	ended 30 June
	2017	2016	2017	2016
	RUB million	RUB million	RUB million	RUB million
Current tax expense Origination and reversal of temporary differences, including change in unrecognised	(3,694)	(8,811)	(1,290)	(3,484)
assets	(1,091)	(843)	(319)	(411)
	(4,785)	(9,654)	(1,609)	(3,895)

# Reconciliation of effective tax rate:

	2017		2016	
	RUB million	%	RUB million	%
Profit before tax	18,517	100	45,768	100
Income tax at applicable tax rate	(3,703)	(20)	(9,154)	(20)
Effect of tax rates in foreign jurisdictions	22	-	44	-
Under provided in respect of prior years	(3)	-	(15)	-
Unrecognised tax liability on profit from associates	25	-	13	-
Non-deductible items	(413)	(2)	(538)	(1)
Change in unrecognised deferred tax assets	16	-	(4)	-
Reduction in tax rate	94	1	-	-
Recognition of previously unrecognised deferred tax liabilities	(823)	(4)		-
	(4,785)	(26)	(9,654)	(21)

# 11 PROPERTY, PLANT AND EQUIPMENT

RUB million	Land and buildings	Plant and equipment	Fixtures and fittings	Construction in progress	Total
Net book value at 1 January 2016	22,898	37,052	2,502	58,500	120,952
Additions	-	377	423	18,924	19,724
Transfers	3,076	3,643	=	(6,719)	-
Disposals	(174)	(172)	(10)	(107)	(463)
Depreciation	(811)	(3,706)	(490)	-	(5,007)
Net book value at 30 June 2016	24,989	37,194	2,425	70,598	135,206
Net book value at 1 January 2017	35,242	39,997	3,151	76,323	154,713
Additions	751	373	530	11,813	13,467
Transfers	1,951	9,093	-	(11,044)	-
Disposals	(42)	(544)	(7)	(230)	(823)
Depreciation	(1,430)	(4,494)	(599)	-	(6,523)
Net book value at 30 June 2017	36,472	44,425	3,075	76,862	160,834

As at 30 June 2017, the balance of the construction in progress account includes the accumulated costs related to the construction of ammonia plant in the amount of RUB 33,995 million and urea plant in the amount of RUB 14,605 million in Cherepovets, as well as underground mine extension in the amount of RUB 7,621 million, the development of Rasvumchorrskiy mine in the amount of RUB 4,017 million and the construction of apatit-nepheline beneficiation plant in the amount of RUB 4,370 million in Kirovsk.

#### 12 INVESTMENTS IN ASSOCIATES

The movement in the balance of investments in associates is as follows:

	2017	2016
	RUB million	RUB million
Balance at 1 January	816	810
Share in profit for the period	151	65
Foreign currency translation difference	(82)	(40)
Dividends accrued	(110)	<u>-</u>
Balance at 30 June	775	835

# 13 OTHER NON-CURRENT ASSETS

RUB millionRUB millionFinancial assets available-for-sale, at cost595595Loans issued to third parties, at amortised cost259266Loans issued to related parties, at amortised cost211330Financial assets available-for-sale, at fair value117138Loans issued to employees, at amortised cost73103Loans issued to associates, at amortised cost-40Other long-term assets9477542,2022,226		30 June 2017	31 December 2016
Loans issued to third parties, at amortised cost  Loans issued to related parties, at amortised cost  Financial assets available-for-sale, at fair value  Loans issued to employees, at amortised cost  Toans issued to associates, at amortised cost  Cother long-term assets  259  266  211  330  117  138  Loans issued to employees, at amortised cost  73  103  Loans issued to associates, at amortised cost  - 40  Other long-term assets		RUB million	RUB million
Loans issued to related parties, at amortised cost Financial assets available-for-sale, at fair value Loans issued to employees, at amortised cost Total Coans issued to associates, at amortised cost Cother long-term assets Total Coans issued to associates at amortised cost Total Coans issued to associates, at amortised cost Total Coans issued to associates at amortised cost	Financial assets available-for-sale, at cost	595	595
Financial assets available-for-sale, at fair value 117 138 Loans issued to employees, at amortised cost 73 103 Loans issued to associates, at amortised cost - 40 Other long-term assets 947 754	Loans issued to third parties, at amortised cost	259	266
Loans issued to employees, at amortised cost Loans issued to associates, at amortised cost Cother long-term assets  73 103 40 754	Loans issued to related parties, at amortised cost	211	330
Loans issued to associates, at amortised cost  Other long-term assets  - 40  947  754	Financial assets available-for-sale, at fair value	117	138
Other long-term assets         947         754	Loans issued to employees, at amortised cost	73	103
	Loans issued to associates, at amortised cost	-	40
2,202 2,226	Other long-term assets	947	754
		2,202	2,226

# 14 OTHER CURRENT INVESTMENTS

	30 June 2017	31 December 2016
	RUB million	RUB million
Investments in debt securities, at amortised cost	4,535	4,656
Loans issued to third parties, at amortised cost	236	162
Loans issued to related parties, at amortised cost	211	218
Loans issued to associates, at amortised cost	60	-
Loans issued to employees, at amortised cost	47	115
Interest receivable	40	35
Financial assets available-for-sale, at fair value	-	424
Provision for doubtful accounts	(2,270)	(2,328)
	2,859	3,282

# 15 INVENTORIES

	30 June 2017 RUB million	31 December 2016 RUB million
Raw materials and spare parts	11,054	7,586
Finished goods:		
Chemical fertilisers	8,571	8,274
Apatite concentrate	121	219
Work-in-progress:		
Chemical fertilisers and other products	1,731	1,296
Apatite-nepheline ore	907	1,329
Chemical fertilisers and other products for resale, purchased from		
the third parties	559	1,238
Other goods for resale	77	173
Provision for obsolescence	(149)	(181)
	22,871	19,934

# 16 TRADE AND OTHER RECEIVABLES

	30 June 2017 RUB million	31 December 2016 RUB million
Trade accounts receivable	11,668	12,770
Other taxes receivable	9,617	11,932
Advances issued	5,153	4,693
Income tax receivable	1,559	339
Deferred expenses	184	229
Dividends receivable from associates	110	-
Receivables from employees	32	36
Other receivables	1,012	513
Provision for doubtful accounts	(440)	(499)
	28,895	30,013

The movements in provision for doubtful accounts are as follows:

	2017	2016
	RUB million	RUB million
Balance at 1 January	(499)	(527)
Foreign currency translation difference	9	48
Written off provision through trade receivables	100	-
Increase in provision for bad debt	(50)	(65)
Balance at 30 June	(440)	(544)

#### 17 EQUITY

#### **Dividends**

Proposed by the Board of Directors in	Approved by shareholders in	Amount per share RUB	Amount of dividends RUB million
Total dividends approved during	the reporting period		
November 2016	January 2017	39	5,051
March 2017	May 2017	30	3,885
			8,936
Total dividends approved subseq	uent to the reporting date		
May 2017	July 2017	21	2,720
August 2017	October 2017	24	3,108
			5,828

#### 18 EARNINGS PER SHARE

Basic earnings per share are calculated based on the weighted average number of ordinary shares outstanding during the period. Basic and diluted earnings per share are the same, as there is no effect of dilution.

	Six months ended 30 June		Three months ended 30 June	
	2017	2016	2017	2016
Weighted average number of ordinary shares in issue Profit for the period attributable to shareholders of the	129,500,000	129,500,000	129,500,000	129,500,000
Parent, RUB million	13,734	36,109	1, 474	13,485
Basic and diluted earnings per share, RUB	106	279	11	104

## 19 LOANS AND BORROWINGS

This note provides information about the contractual terms of the Group's loans and borrowings.

	30 June 2017	31 December 2016
	RUB million	RUB million
Current loans and borrowings:		
Loan participation notes <sup>1</sup>	29,532	<del>-</del>
Unsecured bank loans	8,564	10,418
Unsecured letters of credit issued by banks	425	1,278
Unsecured loans from other companies	5	9
Interest payable	886	752
	39,412	12,457
Non-current loans and borrowings:		
Unsecured bank loans	46,745	65,002
Loan participation notes <sup>2</sup>	29,446	30,308
Unsecured letters of credit issued by banks	1,195	485
Unsecured loans from other companies	-	614
	77,386	96,409
	116,798	108,866

<sup>&</sup>lt;sup>1</sup> In February 2013, the Company's SPV issued a USD 500 million 5-year Eurobond with a coupon rate of 4.204%, which is listed on the Irish Stock Exchange, with the fair value at the reporting date of RUB 30,360 million (31 December 2016: RUB 31,337 million).

<sup>&</sup>lt;sup>2</sup> In May 2017, the Company's SPV issued a USD 500 million 4,5-year Eurobond with a coupon rate of 3.95%, which is listed on the Irish Stock Exchange, with the fair value at the reporting date of RUB 29,921 million.

The breakdown of the loans and borrowings denominated in different currencies is as follows:

	30 June 2017 RUB million	31 December 2016 RUB million
USD-denominated	101,764	95,193
RUB-denominated	9,098	7,018
EUR-denominated	5,936	6,655
	116,798	108,866
The maturity of the loans and borrowings is as follows:	30 June 2017 RUB million	31 December 2016 RUB million
Less than 1 year	39,412	12,457
1-2 years	12,209	47,336
2-3 years	12,489	20,339
3-4 years	5,161	12,654
4-5 years	33,638	2,305
More than 5 years	13,889	13,775
	116,798	108,866

Reconciliation of liabilities arising from financing activities:

	31 December 2016 RUB million	Cash inflows RUB million	Cash outflows RUB million	Foreign exchange gain RUB million	Foreign currency translation RUB million	30 June 2017 RUB million
Loans and borrowings (excluding interest payable)	108,114 3,510	51,546	(42,017) (730)	(1,614) (163)	(117)	115,912 2,617
Finance lease liabilities	111,624	51,546	(42,747)	(1,777)	(117)	118,529

# 20 TRADE AND OTHER PAYABLES

	30 June 2017	31 December 2016
	RUB million	RUB million
Advances received	4,859	5,203
Payables for property, plant and equipment and intangible assets	4,783	6,060
Trade accounts payable	4,087	5,574
Other taxes payable	2,983	3,409
Payables to employees	1,719	1,167
Accruals	1,547	1,231
Income tax payable	90	237
Other payables	672	159
	20,740	23,040

# 21 COMMITMENTS

The Group has entered into contracts to purchase plant and equipment for RUB 19,092 million (31 December 2016: RUB 16,609 million).

(30)

#### 22 RELATED PARTY TRANSACTIONS

#### (a) Transactions and balances with associates

# (i) Transactions with associates

Six months ended 30 June	Six r	months	ended	30 J	lune
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	Six months ended 30 June	
	2017	2016
	RUB million	RUB million
Sales of goods and services	4,701	3,020
Dividend income	110	-
Interest income	5	5
Purchases of goods and services	(204)	(165)
(ii) Balances with associates		
	30 June 2017	31 December 2016
	RUB million	RUB million
Trade and other receivables	1,093	968
Dividends receivable	110	-
Short-term loans issued, at amortised cost	60	-
Long-term loans issued, at amortised cost	-	40

# (iii) Financial guarantees

Trade and other payables

The Group issued financial guarantees to banks to secure associates' loans amounting to RUB 1,458 million (31 December 2016: RUB 1,580 million).

# (b) Transactions and balances with other related parties

# (i) Transactions with other related parties

(44)

	2017 RUB million	2016 RUB million
Sales of goods and services	266	697
Interest income	17	23
Purchases of goods and services	(922)	(379)
(ii) Balances with other related parties		

	30 June 2017	31 December 2016
	RUB million	RUB million
Short-term loans issued, at amortised cost	211	218
Long-term loans issued, at amortised cost	211	330
Trade and other receivables	70	2
Trade and other payables	(280)	(115)

## (iii) Financial guarantees

The Group issued financial guarantees to banks to secure related parties' loans amounting to RUB 73 million (31 December 2016: RUB 87 million).

The balances and transactions with related parties are usually unsecured and denominated in RUB.

#### 23 FOREIGN CURRENCY RISK

The Group's net monetary position on balances denominated in foreign currencies other than respective functional currencies is as follows:

	30 June 2017	31 December 2016
	RUB million	RUB million
USD-denominated net liabilities	(101,737)	(95,181)
EUR-denominated net liabilities	(7,208)	(7,370)
RUB-denominated net liabilities	(2,078)	(3,007)
	(111,023)	(105,558)

The foreign exchange gain recognised in profit or loss of RUB 2,013 million (RUB 11,279 million for the comparative period) resulted from the appreciation of the Russian Rouble against major currencies during the reporting and the comparative periods.

In addition, the net assets of the Group's foreign subsidiaries denominated in USD amount to RUB 12,229 million as at the reporting date (31 December 2016: RUB 12,454 million).

#### 24 **SEASONALITY**

The Group is subject to certain seasonal fluctuations in fertiliser demand due to the timing of fertiliser application and, as a result, fertiliser purchases by farmers. However, the effect of seasonality on the Group's revenue is partially offset by the fact that the Group sells its fertilisers globally and fertiliser application and purchases vary by region. In particular, purchases of fertilisers by farmers in Russia generally peak in the third quarter. This normally results in the Group having somewhat higher revenue in the third quarter as compared to the other quarters. However, fertiliser demand from other regions tends to peak in other periods of the year (for example, fertiliser demand from Europe and North America generally peaks in the first and third quarters, demand in South America generally peaks in the second and third quarters).

The Group's costs are generally stable throughout the year with the exception of a slight increase during May-June as a result of maintenance activities undertaken at the Group's production facilities.