PhosAgro Sets Fertilizer Production and Sales Records in 2012

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Moscow – PhosAgro (Moscow Exchange, LSE: PHOR), a leading global vertically integrated phosphate-based fertilizer producer, announces its production update for the year 2012. Total fertilizer production and sales in FY 2012 grew 8.6% a record 5.4 million tonnes and 7.8% to an all-time high of 5.3 million tonnes, respectively. The Company increased phosphate-based fertilizer sales volumes* for FY 2012 by 4.5% y-o-y in 2012, while production of phosphate-based fertilizers for the same period increased by 5.7% y-o-y.

PhosAgro's production	n and sales volumes	for 2012 are sum	marized in the tables below.
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Production Volumes by type				
(kmt)	2012	2011	Change y-o-y	
Phosphate-based fertilizers	4,340.0	4,105.4	5.7%	
Nitrogen-based fertilizers	1,098.0	901.3	21.8%	
TOTAL Fertilizers	5,438.0	5,006.7	8.6%	
Apatit mine and beneficiation plant	8,960.3	8,716.8	2.8%	
Other products	7,165.1	7,186.5	(0.3%)	

Sales Volumes by type				
(kmt)	2012	2011	Change y-o-y	
Phosphate-based fertilizers	4,242.9	4,061.7	4.5%	
Nitrogen-based fertilizers	1,094.9	889.4	23.1%	
TOTAL Fertilizers	5,337.8	4,951.1	7.8%	
Apatit mine and beneficiation plant	4,583.1	4,149.3	10.5%	
Other products	257.3	347.0	(25.9%)	

Commenting on the 2012 operations results, PhosAgro CEO Maxim Volkov said: "We are delighted that in 2012 we were able to achieve such significant growth in production and sales of fertilizers. For the first time in the Company's history, fertilizer sales volumes exceeded 5 million tonnes per year. Our strategy of organic growth supported by flexible production and sales structure enabled us to almost double production of fertilizers from 2.8 to 5.4 million tonnes over 10 years, from 2002 to 2012. Going forward, we remain focused on delivering on our strategy to produce sustainable positive."

The table below provides a breakdown of 2012 production volumes by major product:

Production Volumes				
(kmt)	2012	2011	Change y-o-y	
Apatit mine and beneficiation plant				
Phosphate rock	7,903.6	7,719.8	2.4%	
Nepheline concentrate	1,056.7	997.0	6.0%	
Phosphate-based fertilizers				
DAP/MAP	2,047.3	2,537.4	(19.3%)	
NPK	1,644.2	1,199.2	37.1%	
NPS	346.4	82.3	320.9%	
APP	60.5	58.1	4.1%	
МСР	241.6	228.4	5.8%	
Nitrogen-based fertilizers				
AN	314.6	455.7	(31.0%)	
NP	80.3	0.0	-	
Urea	703.1	445.6	57.8%	
Other products				
AlF3	24.1	24.2	(0.4%)	
Ammonia	1,095.6	1,010.1	8.5%	
Phosphoric acid	1,608.1	1,711.2	(6.0%)	
Sulphuric acid	4,437.3	4,441.0	(0.1%)	

The table below provides a breakdown of 2012 sales volumes by major product:

Sales Volumes					
(kmt)	2012	2011	Change y-o-y		
Apatit mine and be1neficiation plant					
Phosphate rock	3,541.8	3,152.6	12.3%		
Nepheline concentrate	1,041.3	996.7	4.5%		
Phosphate-based fertilizers					
DAP/MAP	2,027.1	2,533.2	(20.0%)		
NPK	1,619.0	1,162.8	39.2%		
NPS	299.1	82.7	261.7%		
APP	52.0	55.7	(6.6%)		
МСР	245.7	227.3	8.1%		
Nitrogen-based fertilizers					
AN	297.9	446.8	(33.3%)		
NP	79.4	0.0	-		

Urea	717.6	442.6	62.1%		
Other products					
AlF3	24.1	24.4	(1.2%)		
Ammonia	72.8	141.8	(48.7%)		
Phosphoric acid	12.6	13.0	(3.1%)		
Sulphuric acid	147.8	167.8	(11.9%)		

Conference Call

On 21 January 2013 at 13:00 London time (17:00 Moscow; 08:00 New York) PhosAgro will host a conference call and webcast to discuss its 2012 operating results.

The call will be held in English with simultaneous translation into Russian on a separate line. **Participants will be required to tell the operator their preferred language when dialing in.**

English: http://www.media-server.com/m/p/u7j2h2bm/lan/en

Russian: http://www.media-server.com/m/p/u7j2h2bm/lan/ru

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Conference call password: PhosAgro

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* Excluding intra-group sales